

Partnership  
to Align Social Care

A National Learning  
& Action Network



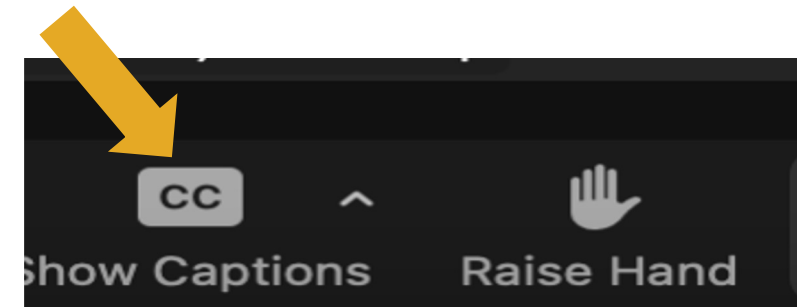
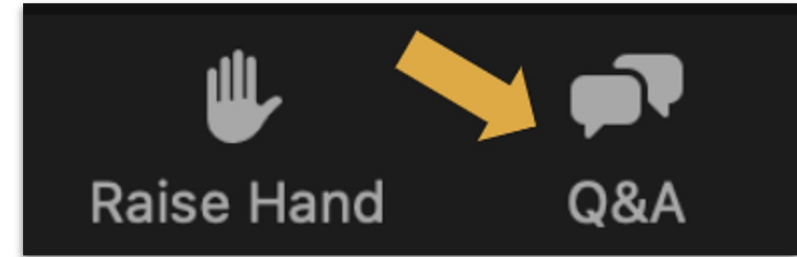
# Coffee and Contracts: A Social Needs Contracting Community of Practice

## *Community Care Hub Network Activities: Choose Your Adventure Breakouts*

*June 10, 2025 | Noon-1:00 p.m. ET*

# Administrative Notes

- This session is about learning and creating partnerships. You drive the conversation.
- Please engage in the discussion on any level you prefer and are able to!
- Closed captions are provided for this session, can also click “Show Captions” to display automated captions.



# Antitrust Statement

## Aligning Social Care Planning Group

### Antitrust Compliance Statement

It is the policy of the Aligning Social Care Planning Group (“ASCPG”) to conduct all its activities in compliance with federal and state antitrust laws.

During ASCPG meetings and other association activities, including all informal or social discussions among ASCPG members, each member shall refrain from discussing or exchanging competitively sensitive information with any other member. Competitively sensitive information includes, but may not be limited to:

- Prices, premiums, reimbursement, charges or payment rates, charged or paid, for any products or services
- Prices paid for or discounts received for significant expense items, such as major equipment or purchases, information systems, medical records systems, etc.
- Discounts provided to patients, payers or enrollees
- What products or services will be offered to enrollees, patients or payers
- Shares of geographic or product markets
- Plans to select, reject or terminate any payer, service or customer contract
- Salaries of professional and executive staff
- Any other information a member reasonably believes to be competitively sensitive information

In addition, ASCPG members shall not engage in any discussions with any other member regarding any of the following:

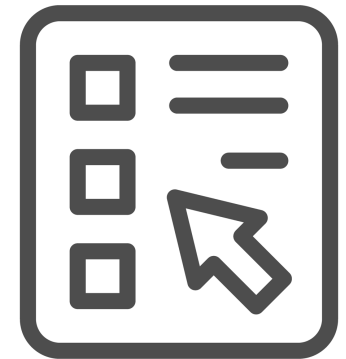
- Allocation of patients, enrollees, sales territories, sales of any product or service or contracts with providers or payers
- Refusal to deal with any provider, payer, or vendor, or any class or group of providers, payers or vendors

If you have any questions or antitrust concerns related to ASCPG programs, meetings, or activities, please consult with ASCGP legal counsel or your own legal counsel.

# Who's Joining Us Today?

## Introductory Polls (you may have to scroll down)

- ✓ What sector do you represent?
- ✓ If you represent a CBO, are you part of a CCH or contemplating developing or joining a CCH?
- ✓ Are you actively preparing for or considering engaging in a health plan/CBO or CCH contract?



## Community Care Hub Network Activities: Choose Your Adventure Breakouts



### Room 1:

CCH revenue  
sharing with  
in-network  
CBOs

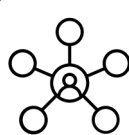
*How and when to  
make these  
decisions?*



### Room 2:

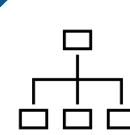
Shifting from a  
program to an  
entrepreneurial  
mindset

*How to do this and  
when to start  
planning for future  
CCH growth?*



### Room 3: Forming a CBO network

*When, how big, and  
where to start?*



### Room 4:

Using advisory &  
governance  
structures to  
accelerate CCH  
progress

*Engagement,  
improvement, and  
decision-making:  
balancing speed  
and consensus*



### Room 5:

Considerations  
for CBOs  
deciding to join  
a CCH network

*How CBOs approach  
the decision –  
considerations,  
potential tradeoffs,  
etc.*

## Facilitators

**Jennifer Raymond,**  
AgeSpan

**Robbi Kay Norman,**  
Uncommon Solutions Inc.  
**Nikki Kmicinski,** WNYICC

**Sarah Stacy,** Uncommon  
Solutions Inc.

**Kristina Hansen Smith,**  
Uncommon Solutions Inc.  
**Mark Humowiecki,** Camden

**Marisa Scala-Foley,**  
USAging  
**Rachel Landauer,** CHLPI

## Join us on Tuesday, July 8 @ Noon ET!

### Upcoming CCH Governance Webinar in lieu of Coffee & Contracts Session

- Hear from CCH leaders **about their approaches to building out governance models** for their hub and lessons learned
- Learn about the process to develop and **charter effective committees** for governance, the **various CCH legal structures** that exist, and the major **components of a freestanding CCH's bylaws**
- **Access new resources** focused on helping CCHs establish governance models for their hub

Register at <https://www.partnership2asc.org/resources/coffee-and-contracts/>

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# Closing Survey Reminder



# Partnership to Align Social Care

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## Thank You!

### Partnership Contacts

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