

Partnership  
to Align Social Care

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# Community-Driven, Multi-Payer Health Equity Solutions: An ECHO® Collaborative Open Learning Session

April 4, 2024 | 2:00-3:30 p.m. ET

# A Few Reminders

- ✓ Please introduce yourself and your organization in the chat
- ✓ Recording and slides will be shared following this session of the Health Equity Learning Collaborative
- ✓ Please keep yourself muted unless you have a question. We will have time for questions, but feel free to raise your hand at any time.
- ✓ A live transcript of the meeting is available. To turn on closed captioning, click on the upward arrow next to Live Transcript and select “Captions.” The Captions option may also be available under the icon labeled “More.”

## Shared HELC Goals:

- Use the ECHO® learning framework to deploy community-driven models of care to achieve agreed-upon health equity goals.
- Implement the CHI HCPCS codes through **Multi-Payer Alignment** models.
- Implement TeamSTEPPS to support clinical integration to operationalize a market-driven strategy to achieve health outcome improvement.
  - TeamSTEPPS is an evidence-based framework to optimize team performance across the healthcare delivery system.
  - <https://www.ahrq.gov/teamstepps-program/index.html>

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# Agenda

1. Welcome and Introductions
2. Keynote: Caregiver Assessment
3. Open Discussion
4. Open Mic

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# Keynote: Caregiver Assessment



# Caregiver Training Services (CTS)

- CTS is a new Medicare Part B benefit to reimburse eligible providers for providing care giver training services without the patient being present.
- A caregiver is defined as a family member, friend, neighbor, or other person with a significant relationship with the patient and is unpaid.
- CTS cannot be provided by telehealth.
  - Service must be rendered in a clinic setting with the provider present.

# CTS Eligible Providers

- Physicians
- Non-Physician Practitioners and Therapists
  - Nurse Practitioners
  - Physician Assistants
  - Clinical Psychologists, MFTs, & MHCs
  - Clinical Social Workers
  - Physical Therapists, Occupational Therapists, and Speech-Language Pathologists

# Time-Based Billing (Individual & Group)

- Billing is based on the number of patients being represented during the training:
- Multiple family members receiving training for the same beneficiary is individual training.
- Multiple family members representing two (2) or more beneficiaries is group training.



# CTS Categories

- Behavior Management/Modification Training
  - Training for patients with mental or physical health diagnosis
- Training to facilitate functional performance
  - Training regarding activities of daily living, IADLs, transfers, mobility, communication, swallowing, feeding, problem solving, safety practices, position changes, turning in bed, pressure sore prevention, placement of incontinence supplies.

## CTS: Group Behavior Management/Modification Training

HCPCS	Descriptor	Non-Facility Rate	Facility Rate
96202	Mlt fam grp bhv training. 1 <sup>st</sup> 60 min	\$23.63	\$25.82
96203	Mlt fam grp bhv training. Each additional 15 min	\$5.66	\$6.18

Behavior Management/Modification Training can only be provided as a group. There is no individual behavior management/modification training code.

# CTS: Training to Improve Functional Performance

HCPCS	Descriptor	Non-Facility Rate	Facility Rate
97550	Indv. Caregiver training 1 <sup>st</sup> 30 min.	\$52.93	\$45.27
97551	Indv. Caregiver training. Ea. additional 15 min.	\$26.30	\$24.30

1. Training to improve ADLs and IADLs to improve functional performance.
2. These codes are for individual training only. The individual refers to the number of beneficiaries not the number of caregivers.
3. 2 or more caregivers for a single beneficiary is individual training not group.

# CTS: Group Training to Improve Functional Performance

HCPCS	Descriptor	Non-Facility Rate	Facility Rate
97552	Caregiver Group Training	\$22.30	\$10.65

1. Group training to improve ADLs and IADLs to improve functional performance.
2. These codes are for group training only. The individual refers to the number of beneficiaries not the number of caregivers.
3. Group is determined by the number of patients represented by the caregivers, not the number of caregivers.



# Dementia Care Transitions / CTS / PIN Sample

HCPCS	Descriptor	Non-Facility Rate
99496	Transitional Care Mgmt (7 days)	\$279.62
99497	Advanced Care Planning	\$81.89
99483	Cognitive Functioning Assessment	\$272.63
97750	Indiv Caregiver Training 30 min	\$33.95
G0136	SDOH Risk Assessment	\$18.97
G0023	PIN Service, 60 min per month	\$80.56
G0024	PIN Service, add 30 min	\$50.26
G0024	PIN Service, add 30 min	\$50.26
Total Monthly Billing		\$868.14



# Rate Changes due to PFS Conversion Factor Adjustment

- March 9, 2024 – December 31, 2024 the fee schedule has been updated.
- The updated fee schedule reflects requirements by new legislation that revises the physician fee schedule conversion factor. This results in increased payment rates.

# Community Health Integration Rate

HCPCS	Descriptor	Non-Facility Rate	Facility Rate
G0019	Community Health Integration Services SDOH 60 min	\$80.56	\$49.60
G0022	Community Health Integration Services; add 30 min	\$50.26	\$34.62

\*The rates listed are the published National Rate. There will be some variation in the rate depending on the MAC and local market where services are being rendered.

\*\*Rate effective from March 9, 2024 – December 31, 2024

# Principal Illness Navigation Rate

HCPCS	Descriptor	Non-Facility Rate	Facility Rate
G0023	PIN Service, 60 minutes per month	\$80.56	\$49.60
G0024	PIN Service, add 30 min	\$50.26	\$34.62

\*The rates listed are the published National Rate. There will be some variation in the rate depending on the MAC and local market where services are being rendered.

\*\*Rate effective from March 9, 2024 – December 31, 2024



# Principal Illness Navigation – Peer Support

HCPCS	Descriptor	Non-Facility Rate	Facility Rate
G0140	Navigation Services, Peer Support, 60 minute	\$80.56	\$49.60
G0146	Navigation Services, Peer Support, add 30 min	\$50.26	\$34.62

\*The rates listed are the published National Rate. There will be some variation in the rate depending on the MAC and local market where services are being rendered.

\*\*Rate effective from March 9, 2024 – December 31, 2024



# LET'S CHAT

- How do you incorporate the CTS codes into a PIN service model for dementia populations?
- How can a CBO receive reimbursement for persons in the community that are not connected with my physician partner?

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# Open Mic



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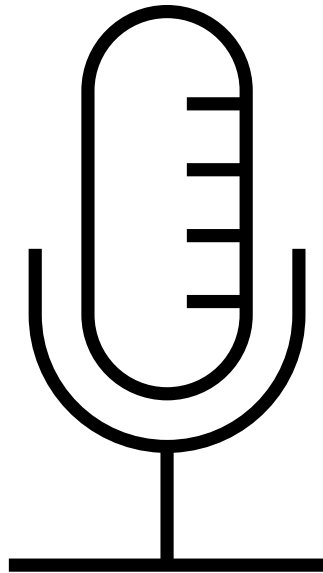
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What questions do you have?



## Next ECHO session

- ✓ April 18<sup>th</sup> | 2:00 to 3:30 EST and occurring bi-weekly
  
- ✓ If you have any questions for our next open learning event on May 2<sup>nd</sup>
  - raise a topic on the spot or submit in advance by completing:
    - <https://forms.gle/qPprvFH3qmXWw8Xo9>



## Next Steps & Requests

- ✓ Make sure that the Partnership has contact information for all Community-Clinical Team Members as they are committed.
  - Please make changes/additions through this form: <https://forms.gle/Yp4XWjFKKPmAuW5k7>
- ✓ Submit your Community-Clinical Team Profiles
- ✓ Schedule your CCT Call with the HELC Staff Team using this link:  
<https://calendly.com/helc-community-clinical-team-mtgs/helc-community-clinical-team-mtgs?month=2024-03>

## Learning Collaborative Resources

- **NEW:** HELC ECHO Sessions Recordings & Resources:  
<https://www.partnership2asc.org/healthequity/helc-resources/>
- **NEW:** Partnership CHI/PIN Implementation Resources and Events:  
<https://www.partnership2asc.org/implementation-resources/>
- **NEW:** Freedmen's Health Consulting Implementation Resources:  
<https://communityintegration.info>



## Learning Collaborative Resources

- Overview: [www.partnership2asc.org/healthequity/](http://www.partnership2asc.org/healthequity/)
- FAQ: [www.partnership2asc.org/FAQ](http://www.partnership2asc.org/FAQ)
- Example: <https://www.partnership2asc.org/healthequity/example-participating-market/>
- Health Plan Outcomes: <https://www.partnership2asc.org/healthequity/healthplanoutcomes/>
- CHI Implementation: <https://www.partnership2asc.org/healthequity/chiimplementation/>



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# Thank you!

Tim McNeill, RN, MPH

[tmcneill@freedmenshealth.com](mailto:tmcneill@freedmenshealth.com)

