

Effective implementation and improvement: JOC meetings

Natasha Dravid and Carter Wilson

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Housekeeping

Recording

- This meeting will be recorded and shared with registrants and posted on the Partnership website after the session.

Meeting expectations

- This session is about learning and creating partnerships
- You drive the conversation
- Engage in the discussion on any level

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Antitrust Statement

Aligning Social Care Planning Group

Antitrust Compliance Statement

It is the policy of the Aligning Social Care Planning Group (“ASCPG”) to conduct all its activities in compliance with federal and state antitrust laws.

During ASCPG meetings and other association activities, including all informal or social discussions among ASCPG members, each member shall refrain from discussing or exchanging competitively sensitive information with any other member. Competitively sensitive information includes, but may not be limited to:

- Prices, premiums, reimbursement, charges or payment rates, charged or paid, for any products or services
- Prices paid for or discounts received for significant expense items, such as major equipment or purchases, information systems, medical records systems, etc.
- Discounts provided to patients, payers or enrollees
- What products or services will be offered to enrollees, patients or payers
- Shares of geographic or product markets
- Plans to select, reject or terminate any payer, service or customer contract
- Salaries of professional and executive staff
- Any other information a member reasonably believes to be competitively sensitive information

In addition, ASCPG members shall not engage in any discussions with any other member regarding any of the following:

- Allocation of patients, enrollees, sales territories, sales of any product or service or contracts with providers or payers
- Refusal to deal with any provider, payer, or vendor, or any class or group of providers, payers or vendors

If you have any questions or antitrust concerns related to ASCPG programs, meetings, or activities, please consult with ASCGP legal counsel or your own legal counsel.

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Mission:

To enable successful **partnerships** and contracts **between health care and community care networks** to **create** efficient and sustainable **ecosystems** needed to provide **individuals with holistic, person-centered social care** that demonstrates cultural humility.

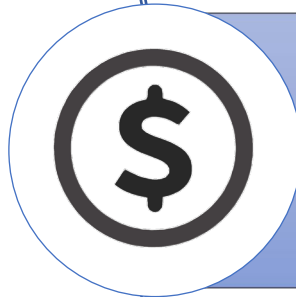
Vision:

A **sustainably resourced, community-centered social care delivery system** that is **inclusive** of all populations and **empowered by shared governance** and financing, multistakeholder accountability, and federal/state/local policy levers.

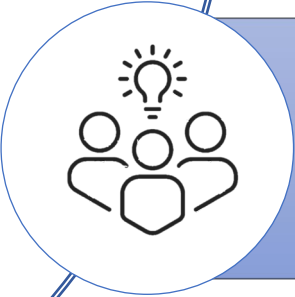
Implementing
Co-Designed Social
Care Delivery
System Changes



Streamline Contracting



Facilitate Expanded Social Care Billing



Promote Community Care Hubs



Value of JOC meetings

Relationship-based outcomes

- Standard meetings allow program staff to regularly interact and build partnership.
- Sets the stage for collaborative work, not just reporting data up or out.

Contract-based outcomes

- Enhances communication about the work and allows program staff to discuss strengths and challenges.
- Keeps the work relevant and helps maintain forward momentum.
- Provides the time to review and track programmatic results.

Sample JOC Agenda

- **Core team participant list**

- Administrative leads
- Programmatic leads

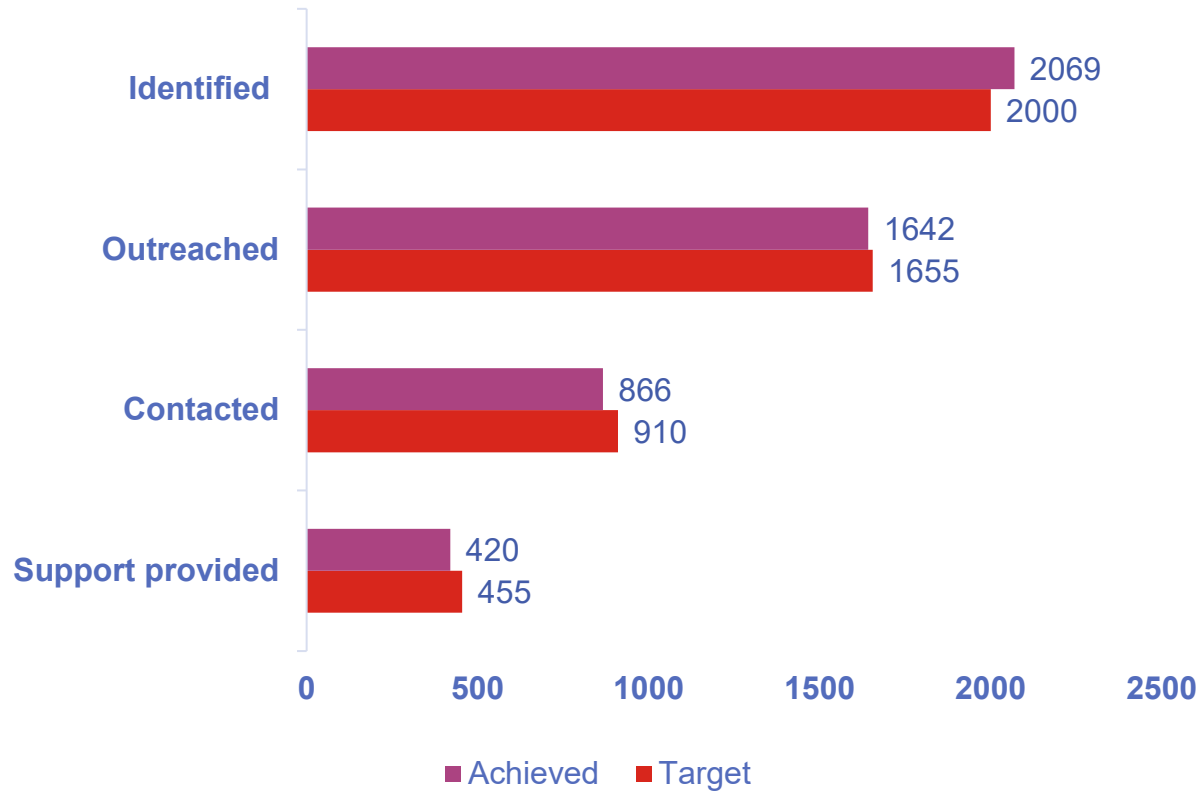
- **Additional participants as needed**

- Frontline staff
- Medical leadership
- Executive sponsors
- Community care hub (CCH) staff
- Technology and compliance staff
- Data and analytics

An agenda may include the following information

- Data presentation
- Process and improvements
- Member story
- Program updates
- Organizational updates

Data presentation: Sample score card



- **Outreach goal was 80%**
 - **Outreach rate was 79%:** Out of **2,069** patients assigned, **1,642** were outreached.
- **Contact goal was 55%**
 - **Contact rate was 53%:** Out of **1,642** patients outreached, **866** were successfully contacted.
- **Support-provided goal was 50%**
 - **Our support-provided rate was 48%:** Out of **866** successfully contacted patients, **420** accepted support.



Discussion

Discussion questions

- What are your current reflections about how you and your organization are collaborating with partners?
- What are your own experiences collaborating between health plans and CBOs?
- Of those who are not doing JOC meetings, what other ways are you facilitating collaboration? What are these methods?





Wrap up

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How to Get Involved in the Partnership...

- Sign up for our email list: <https://www.partnership2asc.org/sign-up/>
- Follow the Partnership on social media:
 - 
www.linkedin.com/company/partnership-to-align-social-care
 - 
[@partnership2asc](https://twitter.com/partnership2asc)
- Reach out directly to:
 - ✓ *Support the Partnership*
 - ✓ *Ask about getting involved in leadership/workgroup activities*
 - ✓ *Share your expertise/experiences*

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The next coffee and contracts will be on
February 13

Coffee and Contracts: A Social Needs Contracting Community of Practice



2nd Tuesday of each month in 2024 @ Noon ET
Attendee Limit 200

- *Peer to peer learning about contracting between CBOs, CCHs, and healthcare organizations*
- *Engage new members to Partnership to Align Social Care*
- *Support new CCHs that are funded through ACL COE*
- *Generate new learning which can be packaged in new products (briefs, guides, blogs, webinars)*

Stay Tuned for Details

Closing poll



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Thank you!

Camden Coalition contacts

Natasha Dravid – ndravid@camdenhealth.org

Carter Wilson – cwilson@camdenhealth.org

Mark Humowiecki – mhumowiecki@camdenhealth.org

Partnership contacts

Jeremiah Silguero – jsilguero@partnership2asc.org

Autumn Campbell – acampbell@partnership2asc.org



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